

## Mid-Atlantic Regional Conference 2018

Finding Your Compass: Skills for Grant Success

8:30-9:00	Registration and Continental Breakfast		
9:00-9:30	Conference Room A <b>Welcoming Remarks &amp; Icebreaker Activity</b> Dianna Pell, Conference Chair		
9:30-9:50	BREAK & NETWORKING		
9:50-10:50	Conference Room A <b>Meet the Funders Panel</b> Jeremy Grunin, Jay and Linda Grunin Fdn; Bill Byrnes, FM Kirby Fdn; John Nolan, Harold B. and Dorothy A. Snyder Fdn Chrissy Demarco, Moderator		
11:00 – 11:50 First Breakout Session	Conference Room A ALICE Project and Data on Need Joanne Hala, United Way of Northern New Jersey	Conference Room B Performance Measurement & Program Evaluation Jeffrey Lischin, Consultant	Conference Room C Grant Writing Basics Jill Levey, Levey Consulting
11:50-12:00	BREAK & NETWORKING		
12:00 – 1:00	Lunch - Dining Room Introduction and Dignitary Acknowledgment, Dana Wilson, NJGPA President Keynote Introduction: Diane Blaszk, Rutgers University Foundation <b>Keynote Address: Nevin Kessler, President, Rutgers University Foundation</b>		
1:10-2:00	Conference Room A Succeeding as a Grant Consultant Susan Caruso-Green, Stacey Abate, Patricia Bruder, Consultants	Conference Room B Nurturing Funder Relationships Eddie Laporte, NJ Ofc of Faith-Based Initiatives	Conference Room C Using Needs Assessments, Lit Reviews, Focus Groups, etc., to Demonstrate Need Rajita Bhavaraju, Rutgers University
2:00 – 2:20	BREAK & NETWORKING		
2:10 – 3:15	Conference Room A <b>Meet the Funders Panel</b> Marsha Atkind, Healthcare Fdn of NJ; Eddie LaPorte, NJ Ofc of Faith Based Initiatives; William V. Engel, Esq., The Hyde and Watson Fdn, E.J. Grassman Trust, Union Fdn Bob Trivellini, Moderator		
3:15 - 5:00	Dining Room <b>Wrap Up, Prize Drawings!, Networking Reception and NJ GPA Chapter Meeting</b> <b>Open to All</b>		