

Grant Professional
Association
New Jersey
Chapter
Dianna Pell

2019 Mid- Atlantic Grants Conference

10 Personality Trait of a Successful Grant writer



Let's Have Some Fun



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Ok let's get this meeting started- everybody talk, nobody listen...

Excellent
written
communication
skills –



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? Google the
gatekeeper of
knowledge ????

**Content knowledge
as a specialist
or generalist
in your field !**



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Now, can you tell me
what the mission
statement was again
?????

Passion for
the
non-profit's work!



Resourcefulness as a self-motivated, tenacious researcher

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Y-SA

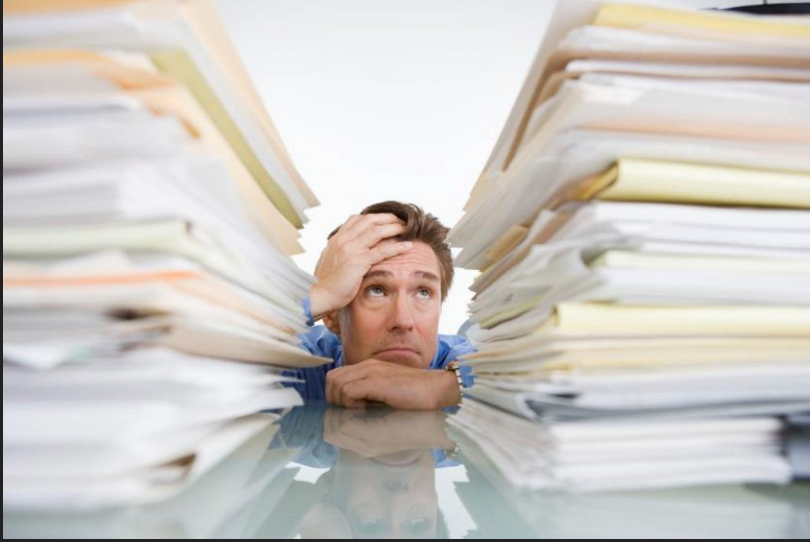
It's 12 o'clock and my conference call is at 1, now where is that paper with my notes?



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Now what was
his name?

**Building relationships
with both funders and
organizations**



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Working with teams to create a grant from multiple lenses

Wow, those were great ideas but there all over the place, we will never get this grant.

I better do my thing!



**Ethics/integrity/reliability
Administrative skills and
flexible ability to Follow
Grant Guidelines**

Now where were
those grant
guidelines?

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Ability to learn from rejection and persistence

The sixth submission is the charm, I am sure to get funded this time.



I must be
a masterpiece
because I
feel framed.

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kevinspear.com

Self Confidence in both knowledge and preparation

I know I can do this,
stay calm
and carry on!



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**Helping
Non-Profits
one at a time
is our gift to
society....**

**Thanks for having
some fun
with us
but
Grant-writing
is a
serious business!**